

**COLDWELL
BANKER**

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SEP 3 1992

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MAIL BRANCH

COLDWELL BANKER
RESIDENTIAL REAL ESTATE
849 WAUKEGAN ROAD
DEERFIELD, IL 60015-3205
(708) 945-3460 BUSINESS
(708) 945-8937 FAX

August 28, 1992

Office of the Secretary
Federal Communications Commission
1919 M St. N.W.
Washington, D.C. 20554

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SEP 18 1992

RE: Telephone Consumer Protection Act of 1991;
Docket No. 92-90; Adopted April 10, 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Secretary:

This is to urge you not to restrict person-to-person telephone solicitations in the regulation you are now considering.

The implementing of this act could have a substantial impact on my business. Many Realtors utilize live cold calling to farm a particular local area for prospective real estate listings. As a Realtor I work hard to establish a recognized name in my particular market and, therefore, do not engage in the use of auto dialer calls.

It my understanding that the National Association of Realtors is not aware of any consumer complaints against real estate brokers arising from local telephone marketing.

Early in a live solicitation, a consumer can indicate whether there is any interest in my service and terminate the call, and also indicate the wish to be removed from my call list. Therefore it seems only reasonable to treat live solicitations differently from auto dial solicitations.

Sincerely,

Roberta Miller
Broker Associate

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FEDERAL COMMUNICATIONS COMMISSION
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Sincerely,

Howard Alomenhelt

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OFFICE OF THE SECRETARY



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Sincerely,

David Kittleson

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Greenwood • King
PROPERTIES II, INC.

Cody Greenwood ♦ Julie Greenwood ♦ Linda King

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SEP 03 1992

MAIL BRANCH

September 1, 1992

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Office of the Secretary,
Federal Communications Commission
Attn: Docket No. 92-90
1919 M. St. N.W.
Washington, D.C. 20554

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Re: Docket No. 92-90, Telephone Consumer Protection Act of 1991

To Whom It May Concern,

As a Real Estate broker in Houston, Texas I would like to urge you **NOT** to restrict our ability to use person-to-person telephone solicitations. This is an extremely important part of a Realtor's marketing process.

Many times there are homebuyers who want to purchase property in a certain subdivision or on a certain street and by contacting homeowners in the area we find many of them willing to sell their property. In addition, we contact many potential customers by phone in order to find homebuyers for our sellers/clients. By restricting the person-to-person telephone solicitation you will in effect be limiting an effective way to serve our customers and clients.

Again, I urge you **NOT** to include this restriction in the Telephone Consumer Protection Act of 1991.

Sincerely,



Cody C. Greenwood

CCG/am

CC: NAR Legislative Committee

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A MEMBER OF THE SEARS FINANCIAL NETWORK

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SEP 18 1992

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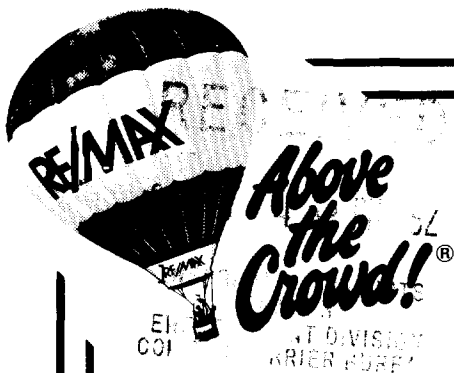
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Sincerely,

Gwen Hartzell

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY



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MAIL BRANCH

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August 30, 1992

SEP 18 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

RE: Docket 92-90
Telephone Consumer Protection Act of 1991.

Dear Federal Communications Commission,

As a Realtor, we use the telephone extensively to prospect for potential buyers and sellers. It is a very important aspect of our business and to restrict its use would be devastating to our industry.

Complaints about person to person telephone solicitations are extremely low compared to other methods such as the use of artificial, computer-generated solicitations. In our industry, person to person telephone solicitations are a major part of our business, to hinder our use would be devastating to the real estate professionals business.

As a professional, full-time realtor, I urge the FCC not to restrict our use of the telephone for person to person real estate solicitations. (RE: Docket No. 92-90, Telephone Consumer Protection Act of 1991)

Sincerely,

Theresa Shrader



RE/MAX Foremost, Inc.
33966 Eight Mile Road, Suite 102
Farmington Hills, Michigan 48024
Phone: (313) 473-6200/422-7849
An Independent Member Broker



Great Lakes Realty

31000 Northwestern Highway, Suite 101
Farmington Hills, MI 48334-2585
(313) 626-9100

Office of the Secretary
Federal Communications Commission
Attn: Docket No 92-90
1919 M st. N.W.
Washington D.C. 20554

Dear Sirs:

In considering the implementation of the Telephone Consumer Protection Act of 1991. I urge you not to restrict any person-to-person telephone solicitations.

As a Real Estate agent person-to-person solicitation is very important to my business and the business of most agents. To prohibit, or further restrict this activity would be detrimental to my ability to produce income.

I do agree that the use of artificial computer generated solicitations is not only offensive to consumers, but contributes to increased unemployment and consumer complaints.

Again I urge you not to restrict person-to-person solicitations in your consideration of "Docket No. 92-90 Telephone Consumer Protection Act of 1991."

Sincerely;

Leung Kelly
The Prudential
Great Lakes Realty

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OFFICE OF THE SECRETARY



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Sincerely,

Al Thomas



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Farmington Hills, Michigan 48024
Phone: (313) 473-6200/422-7849
An Independent Member Broker



Elegant Homes

27030 Evergreen
Lathrup Village, Michigan 48076
Business (313) 569-6633
Fax (313) 569-5759

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FEDERAL COMMUNICATIONS COMMISSION
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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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SEP 03 1992

MAIL BRANCH

August 31, 1992

Dear Sir,

I am asking for your support in opposing "Docket No. 92-90, Telephone Consumer Protection Act of 1991.

The "cold call" plays a significant part of my work in the real estate business. Almost 80% of the listings that I receive, are as a result of calling on the telephone. The passage of this bill will affect every person who uses the phone to sell their goods and services. I urge you to support our ability to continue our work.

Thank You,

Marilyn Mayberry
Realtor-Associate